

CUSTOMER SUCCESS STORY

Company

Numerical Algorithms Group (NAG)

Location

Oxford, UK

Website

www.nag.co.uk

Industry

High performance computing services

Services

Not for profit expertise in numerical engineering

SAP Solution

SAP® Business
ByDesign™

“ We chose SAP Business ByDesign because with the SAP pedigree, we felt this was a brand we could trust. We look forward to working with In Cloud Solutions to further enhance our business achievements.

Susan Shayler

COO, Numerical Algorithms Group (NAG)

Contact us

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COMPUTING

THE COMPANY



The Numerical Algorithms Group (NAG) supplies high quality numerical computing software, solutions and high-performance computing (HPC) services to world-leading researchers in academia and industry. For more than 40 years they have created powerful, accurate and flexible software which is relied upon by tens of thousands of users, companies, and learning institutions as well as numerous independent software vendors.

THE BUSINESS CHALLENGE

After winning several large contracts and opening offices in Japan and Taiwan, NAG realised that their business systems were holding them back. Group information was held in 3 silos within 8 legacy systems. Paper records were still being used to transfer information and there was no real-time reporting. With little visibility across the group it became clear that something needed to change.

THE SOLUTION

Susan Shayler, experienced COO, chose SAP Business ByDesign for a number of reasons:

- » *SAP was a name they could trust*
- » *They were impressed with the swift 8 week fixed price implementation*
- » *They benefitted straight away from CRM, Financials, Project*
- » *Management, Supply Chain Management and HR out of the box.*
- » *The annual subscription licence fee equated to less than 1 IT employee*

THE RESULT

In Cloud Solutions customised SAP Business ByDesign to meet NAG's specific needs, giving them exactly the system they wanted. Now managers have access to complex sets of data across divisions and indeed the whole group - anywhere, anytime.

They have made a £150k annual resource savings, achieved a £100k+ increase in R&D Tax Credit claim and the system has enabled them to grow - with turnover increasing from \$8m to \$13m.

FUTURE PLANS

NAG have been working with In Cloud Solutions to expand into the United States and Japan and plan to explore further efficiencies in the near future.